

## 2023 MEDIA KIT



Print is alive. It is an escape from the daily grind. It is a way for readers to draw a connection with a tangible object. It engages consumers and gives them something to hold onto, literally and figuratively. Print is used to support other mediums such as digital and social. It builds confidence and trust with a loyal consumer, our consumer, your consumer.



PRINT	QUARTERLY YEARLY	
T-4-1 1:	421-	1701-

Total audience 42k 170k Rate base 15k 60k

Frequency 4x per year

### **DIGITAL**

 $\begin{array}{lll} \mbox{Monthly page views} & 11k + \\ \mbox{unique visitors} & 6k + \\ \mbox{Average time spent} & 3 \mbox{ minutes} \\ \mbox{Digital edition monthly views} & 1.5k + \\ \mbox{Email subscribers} & 4k + \\ \mbox{Email open rate} & 21.5\% \end{array}$ 

#### SOCIAL

Social media followers 34k + (Facebook, Twitter, Instagram, Pinterest)



Central Indiana

edible

#### THE EDIBLE COMMUNITY

The Edible community spans across the United States and Canada with 70+ local publishers who print more than 1.4 million copies edibles each quarter.

edible<sub>INDY</sub>

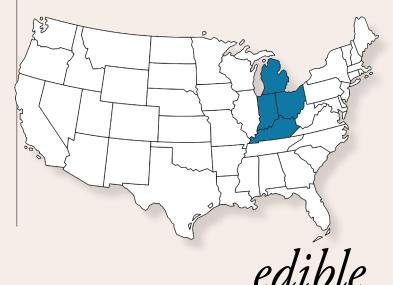
#### REGIONALLY

Indiana, Ohio, Michigan and Kentucky.

225k + print readers per quarter

110k + digital engagements per quarter

135k + followers on social media



# **EDIBLE READERS**

Our readers trust us. We are a voice with the food community. We build foundations of trust, valued knowledge and connections throughout our state, country and Canada. Our partnerships provide opportunities for businesses through our platforms of advertising, marketing and advocacy. Our readers are entrepreneurs, builders, creators. They are your target market.



#### **DEMOGRAPHICS**



MALE

Average Age 35+ | Average HHI \$128k

**80**%

Own a home valued over 500k

**77**% **College Educated** 

**65**%

#### Educators, professionals or entrepreneurs

Edible readers spend an average of 52 minutes with each print issue and 72% pass along copies resulting in more than 3 readers per copy. 78% of our readers purchased an advertised or featured product in Edible Indy with 74% recommending those items to others.

### **MULTI-MEDIA ENGAGEMENT**

Edible readers engage consistently on multiple platforms and in a variety of ways

84%

Engage with the print magazine

**75**%

Engage with digital content

48% read our news-letters 82% visit our advertisers websites

92.9%

#### Engage on social media

68% interact with Instagram 35% interact with Twitter 32% interact with Facebook 15% interact with Pinterest

DIGITAL









## READER HABITS

**Edible readers take action,** influence and support those featured within our multi-media platforms. They trust us.

96%

Are likely to patronize a local business featured in Edible

95%

Recommend a product when they like it

**85**%

Says food is their passion

**89**%

Read our local guides

**83**%

Read our feature stories

**95**%

Look for local healthy options



## AT HOME

74% Read and cook our recipes

**94**% Cook for pleasure or to entertain

77% Have drank or served spirits, wine or beer in the last 7 days

66% Purchased distilled spirits-Bourbon and Vodka are purchased the most

62% Purchased wine

50% Purchased craft beer

83% Consider themselves gardeners

84% Entertained friends or relatives at their home in the last 12 months.



## **SHOPPING**

84% Prefer and will pay more for organic and non-go products

96% Buy foods grown or produced locally

85% Pay more for local, humanely raised family-farmed food

85% Shop natural food stores

69% Shop local neighborhood markets

65% Shop farm markets



### **EATING OUT**

71% Dine out at local restaurants averaging \$245.50 per month on restaurant meals. Edible readers dine at the following:

83% Fine dining

74% Family restaurants

**70%** Farm to table

50% Food trucks and pop ups

40% Plant-based restaurants



### TRAVEL

71% Read to find local places to visit

77% Stayed in luxury hotels and resorts

46% Stayed in a boutique hotel, an AirBnb or "by owner" rental

95% Look for local options when traveling

**62%** Use Edible digital and print to find the best local options when traveling











## READER VALUES

Our readers support farm markets, local CSAs, neighborhood markets and places who support local artisans. They support companies and products that align with their values.









96%

Support brands that are socially responsible

94%

Believe a brand's reputation is important

90%

Look for environmentally friendly brands

87%

Pay for for sustainable and responsible brands

81%

Are loyal to brands who share their values

**65**%

Believe economic suitability for farmers influences their purchasing behavior

53%

Believe water quality is important











## EDITORIAL CALENDAR & CONTENT



Spring 2023 **PRIDE & JOY** 



Summer 2023 IN THE **SUMMERTIME** 



Fall 2023 **GOLDEN YEARS** 



Winter 2023 SHE'S A RAINBOW

Every issue of *Edible Indy* includes high quality storytelling through the brilliance of our staff, contributors and photographers. Below is a list of departments we work hard to cultivate both in print and digitally throughout the year. Keep in mind we run approximately six months prior to drop date.



#### Drink

A new look at an old favorite, maybe a healthy spin on a classic or an exciting concoction hitting the beverage world.



#### Food

Behind the scenes and in the kitchen with chefs or home cook and what they're cooking season to season.



#### Farm

An in-depth profile of a local or regional farm their goods, way of life, commitment to the farm to- table movement and philosophy on farming.



#### Social & Sustainability

Policies, issues and politics impacting food and farming communities including environmental concerns, responsibility and sustainability.



#### Travel

Stories told from the road where local hotspots are for eats, drinks, overnight stays and unique travel destinations from around the Midwest and more.



#### World & Culture

From markets to family recipes, we feature food portraits around the globe highlighting traditional and nontraditional cuisines and cultures.



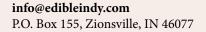
#### Home

What's new at home. From beauty remedies to clean living, garden practices to DIY projects, we explore the fundamental basics of DIY.



#### Outdoors

Stories and education from local experts on wild foods, foraged ingredients, outdoor adventures and destination all to engage you better with nature.













## 2023 RATE CARD

Our multi-media strategy with print, digital and social integration provides an average of 111k impressions per quarter. Advertisers have access to our audience both consumers and b2b. Our partnerships are designed to drive traffic and build connections with our audience. All advertising partners have custom opportunities to boost their brand and call to action.

PRINT + DIGITAL	1x	4x
Covers		
Back cover	\$2,890	\$2,600
Inside covers	\$2,780	\$2,475
Interior Pages		
Spread (Double Page)	\$4,400	\$3,960
Full Page	\$2,520	\$2,270
3/4 Page	\$1,900	\$1,700
1/2 Page (Vertical or Horizontal)	\$1,500	\$1,350
1/4 Page (Vertical or Horizontal)	\$815	\$735
1/8 Page	\$475	\$425
1/9 Page market place	\$300	\$270
DIGITAL + SOCIAL		
Web Leader board	\$425	\$385
Web Badge	\$300	\$270
Sponsored Social Post	\$500	\$450
Native Digital + Social Content (social, online + newsletter)	\$950	
Sponsored E-Blast	\$495	
Newsletter inclusion + link	\$275	\$240
Newsletter Banner Ad	\$150	\$125
Online Local Guide Listing (50 words + photos + links +social)		\$300

#### ADDITIONAL OPPORTUNITIES

Edible Indy can provide and create custom opportunities based on the needs of partner. If there is something not listed, please ask.

\$2,000
UPON REQUEST
UPON REQUEST
UPON REQUEST
UPON REQUEST

#### ADDED VALUE FOR ANNUAL PARTNERSHIP

- Partners receive copies of Edible Indy for distribution at no charge
- Opportunities for earned social posts
- First opportunity for partnerships on events, social media engagement, on-air appearances and product placement
- Online local guide listing at no charge







## PRODUCTION & AD SPECS

Print Schedule	Spring	Summer	Fall	Winter
Issue release	March 15	June 10	Sept 15	Nov 15
Ad Artwork	Feb 1	May 1	Aug 1	Oct 1
Ad Reservation	January 20	April 20	July 20	Sept 20

Creative and production services available upon request at an additional charge. All rates are for full-color ads. Ad build rate covers two revisions. Additional revisions will be charged at \$50 per hour. Please submit your ad in 300 dpi, CMYK color with all fonts embedded. The file format can be tiff, jpg, eps, or pdf, but pdf is preferred.

### **QUESTIONS?**

Contact us at info@edibleindy.com or call 260.438.1948.

#### **CONTACTS**

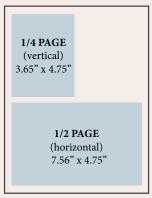
#### **Edible Indy**

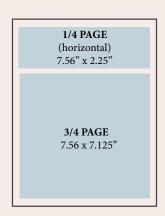
P.O. Box 155 Zionsville, IN 46077 info@edibleindy.com

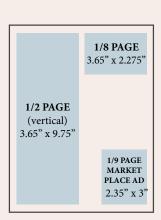
#### **Publisher**

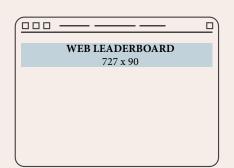
Jennifer Rubenstein jennifer@edibleindy.com C: 260.438.9148

COVERS (full bleed) 8.375" x 10.875" **FULL PAGE** (.125" bleed) 8.375" x 10.875"









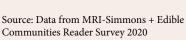


DOUBLE SPREAD

16.75" x 10.8825"









## ADVERTISING AGREEMENT

**BUSINESS NAME** CONTACT ADDRESS CITY STATE ZIP EMAIL PHONE INVOICE CONTACT & EMAIL **ADVERTISING COMMITMENT** PRINT ISSUE **SCHEDULE** RELEASE ARTWORK RESERVATION SPRING MARCH 15 FEB 1 JAN 20 AD SIZE SUMMER JUNE 10 MAY 1 APRIL 20 FALL SEPT 15 AUG 1 JULY 20

WINTER

NOV 15

OCT 1

SEPT 20

#### **DIGITAL & SOCIAL ADVERTISING**

ANNUAL LOCAL GUIDE LISTING

LEADER BOARD

WEB BADGE

ISSUE TO START

SPONSORED SOCIAL MEDIA POST

NATIVE CONTENT FEATURE

SPONSORED NEWSLETTER

OTHER

TOTAL AGREEMENT INVESTMENT

EXPIRATION DATE CVV CREDIT CARD NUMBER BILLING ZIP

AMOUNT TO BE CHARGED PLEASE CHARGE THIS CARD EACH ISSUE

ADVERTISER SIGNATURE DATE

SALES PERSON



